

13TH ANNUAL CONFERENCE

Real Estate Law



Important current developments and practical tips

MCLE's 13th Annual Real Estate Law Conference gives you the substantive analysis and practical insights you can use every day to advise your clients in a wide range of transactions. Even the experienced real estate attorney must keep up with the ever-changing landscape of real estate practice.

Conference topics include an update on important environmental laws and cases; cutting-edge analysis of the conflict of interest laws; an update on critical technology considerations with a focus on the unique needs of every real estate practitioner; and a practical discussion of how to avoid and handle title claims and problematic closings, as well as the status of the

UPL struggle. You also get an update on the latest developments in condominium law—including discussion of timely commencement of collections, perfecting the "Super" Lien, collecting post-petition fees when the debtor surrenders the property, new requirements for meeting "adequate" reserves, confirming compliance with "all" applicable laws, delinquency percentages, new Lead-Safe regulations, deed restriction considerations in setting values, amending percentage of ownership interests after deed restrictions are removed, and increasing MCAD claims. And hear, firsthand, a member of the Land Court provide an overview, geared toward experienced practitioners, on avoidable issues that can lead to rejection of your registered land recordings. All of the topics provide timely and practical tips for the seasoned real estate lawyer—regardless of your particular focus in real estate practice. Both residential and commercial real estate practice have experienced a lot of changes recently—you won't want to miss this *Conference!* And, in addition to the program materials, you receive a copy of MCLE's updated *Massachusetts Real Estate Law Sourcebook & Citorator 2011*.

KEYNOTE PANEL:

Commercial Lending in 2011—and Predictions for the Future

The past two years have seen a sea change in the lending environment extensively impacting the pace, scope, and terms of commercial real estate acquisitions, re-financings, and development. Hear from the leadership of Enterprise Bank about the perfect storm experienced in recent months and the outlook for the future—and what it may mean for your clients, as well as your practice.

FACULTY

Paul F. Alphen, Esq., Chair, *Balas, Alphen & Santos, PC, Westford*; Robert W. Anctil, Esq., *Perkins & Anctil, PC, Westford*; Brian H. Bullock, *Executive Vice President, Chief Commercial Lending Officer, Enterprise Bank, Westford*; Thomas Bussone II, Esq., *Massachusetts Attorneys Title Group, Beverly*; Ryan C. Dunn, *Senior Vice President, Regional Commercial Lending Manager, Enterprise Bank, Westford*; Robert T. Gill, Esq., *Peabody & Arnold LLP, Boston*; Susan B. LaRose, Esq., *Doucette & LaRose LLC, Oxford*; Jennifer L. Markowski, Esq., *Peabody & Arnold LLP, Boston*; Gregor I. McGregor, Esq., *McGregor & Associates, PC, Boston*; James A. Siffard, *Agent Technology Services NE, First American Title Insurance Company, Boston*; Michelle T. Simons, Esq., *Brecher, Wyner, Simons, Fox & Bolan LLP, Newton Centre*; Richard D. Vetstein, Esq., *Vetstein Law Group, PC, Framingham*; George J. Warshaw, Esq., *George Warshaw & Associates, PC, Boston*; Edmund A. Williams, Jr., Esq., *Chief Title Examiner, Land Court, Commonwealth of Massachusetts*; Amanda Zuretti, Esq., *Connecticut Attorneys Title Insurance Company, Wellesley*

AGENDA

9:00 A.M. – 9:15 A.M.

Welcome and Introduction
Paul F. Alphen, Esq., Chair

9:15 A.M. – 10:00 A.M.

Environmental Aspects of Real Estate Law & Practice Updated
Gregor I. McGregor, Esq.

10:00 A.M. – 10:45 A.M.

Avoiding Conflicts & Other Ethical Pitfalls
Robert T. Gill, Esq.
Jennifer L. Markowski, Esq.

10:45 A.M. – 11:00 A.M.

Networking Break

11:00 A.M. – 11:45 A.M.

Technology Update: Learn How to Leverage Cutting-Edge Technology Effectively to Streamline Your Conveyancing Practice
James A. Siffard
Richard D. Vetstein, Esq.
George J. Warshaw, Esq.

11:45 A.M. – 12:30 P.M.

How to Avoid and Handle Problematic Closings and Title Insurance Claims, with an Update on the Status of the UPL Struggle

Thomas Bussone II, Esq.
Susan B. LaRose, Esq.
Michelle T. Simons, Esq.
Amanda Zuretti, Esq.

12:30 P.M. – 1:30 P.M.

Lunch Break (on your own)

1:30 P.M. – 2:45 P.M.

KEYNOTE PANEL: Commercial Lending in 2011—and Predictions for the Future
Ryan C. Dunn
Brian H. Bullock

2:45 P.M. – 3:00 P.M.

Networking Break

3:00 P.M. – 3:45 P.M.

The Latest Developments in Condominium Law: Collections, New Mortgage Regulations, New Lead-Safe Regulations, Amendment to M.G.L. c. 183, Section 5 and Increasing MCAD Claims
Robert W. Anctil, Esq.

3:45 P.M. – 4:45 P.M.

Avoiding Rejection: Advanced Issues in Registered Land Recordings
Edmund A. Williams, Jr., Esq.

4:45 P.M. – 5:00 P.M.

Day-in-Review: "Ask the Experts" Q&A Session

WEBCAST—Live or later!

9:00 a.m. – 5:00 p.m.,
Thursday, April 7, 2011
Register at www.mcle.org
Program No. 2110258WBC

BOSTON




9:00 a.m. – 5:00 p.m.,
Thursday, April 7, 2011
MCLE Conference Center,
10 Winter Place, via Winter Street
Program No. 2110258P01

TUITION includes written materials

- ▶ MCLE Sponsor Members \$245
- ▶ New lawyers admitted to law practice after 2006, pending admittees and law students \$195
- ▶ All Others \$275

Earn up to 7 CLE credits, including 0.7 ethics credits

CAN'T ATTEND?

-  View the webcast—live or later, or download the mp3 recording at www.mcle.org
Available after Thursday, April 14
-  Written materials
 - ▶ MCLE Sponsor Members . . . \$110
 - ▶ Nonmembers \$125
-  Audio CD
 - ▶ MCLE Sponsor Members . . . \$125
 - ▶ Nonmembers \$135